



Funnel Cake

CES - Non-QM

FICO/CLTV Eligibility Matrix							
Loan Amount	FICO	Primary		Second Home	Investment		
≤ \$500,000	700	90%		85%	80%		
	680	85%		80%	80%		
	660	80%		70%	70%		
≤ \$750,000	720	80%		75%	70%		
	700	80%		70%	65%		
	680	75%		65%	60%		
≤ \$1,000,000	720	65%		N/A	N/A		
	700	60%					
Program Requirements							
Minimum Loan Amount		\$75,000					
Maximum Loan Amount		\$1,000,000					
Maximum Cash-Out		\$1,000,000					
Maximum DTI		50% (Standard) 43% (Loan Amount > \$750,000)					
Mortgage History		0x30x12					
FC/BK/DIL/SS Seasoning		48 Months					
Overlays							
Loan Amount > \$750,000		43% Max DTI Primary Only SFR & PUD Only Interest Only Ineligible P&L Ineligible					
Interest-Only		70% Max CLTV 700 Min FICO \$750,000 Max Primary Only 1st Lien must be fully amortizing					
P&L Only		5% CLTV Reduction 80% Max CLTV \$750,000 Max (Primary & 2nd Home), \$500,000 Max (Investment)					
Asset Utilization		10% CLTV Reduction Primary Only Qualified Assets / 84 Months Assets Must Have 1.5x Loan Balance or \$500k in Qualified Assets, Meeting Net Down Payment, Closing Costs and Required Reserves					
Non-Warrantable Condo		75% Max CLTV					
Rural		720 Min FICO = 70% Max CLTV 700 - 719 FICO = 60% Max CLTV FICO < 700 = Ineligible Full Appraisal Required Primary Only \$500,000 Max 10 Acres Max SFR & PUD Only Agricultural Features Ineligible (Barns, Stables, Farmland, etc.)					
Limited Tradelines		75% Max CLTV Primary Only					
Declining Markets		5% CLTV Reduction					
Geographic Restrictions		Texas Cash-Out: 80% Max CLTV Primary Residence Only Tennessee: 15-Year Fixed Only Ineligible: New York (Primary & 2nd Home) Baltimore City, MD Philadelphia, PA Texas (2nd Home & Investment) Hawaii (Lava Zones 1 &2)					
General Information							
Eligible Income		Full Doc: 1 or 2 Year W-2 or Tax Returns Bank Statement: 12-Month Personal or Business P&L Only Asset Utilization					
Loan Purpose		Rate/Term & Cash-Out Only Piggyback Purchases are Ineligible					
Eligible Property Types		SFR PUD Warrantable & Non-Warrantable Condo 2-4 Unit Townhome Rural					
Ineligible Property Types		Condotel Modular Agricultural Commercial Row Home Leasehold Age-Restricted Communities Hobby Farms Log Homes Land Trust Land Contracts					
Eligible Citizenship		US Citizens Permanent Residents Non-Permanent Residents (w/ SSN)					
Ineligible Citizenship		Foreign Nationals ITIN Borrowers without a valid SSN					
Loan Purpose		Rate/Term & Cash-Out Only Piggyback Purchases are Ineligible					
Ownership Seasoning		Ownership < 6 Months = 10% CLTV Reduction (Primary) 2nd Home & Investment require 6 Months ownership Based off Purchase Date					
Prior Refinance Seasoning		Prior Refinance < 6 Months = 10% CLTV Reduction (Primary) 2nd Home & Investment require 6 Months seasoning Based off Prior Refi Date					
Recently Listed Properties		Properties listed for sale in the last 6 months from application date are ineligible					
Reserves		No Reserves Required					
AVM / Appraisal Requirements		Acceptable Vendors: ClearCapital or HouseCanary with a 90% Confidence Rating <i>See Cake CES Guidelines Section 3.1 for Appraisal Requirements</i>					
Title Policy		Loan Amounts ≤ \$400,000 = Owner and Encumbrance Property Report Loan Amounts > \$400,000 = Full Title Policy					
Compliance		Compliance with all applicable federal and state regulations					
Products		Fixed	Interest Only	Interest Only	I/O Period	Amort	Maturity
		15 & 30 Years	30 Years		10 Years	20 Years	30 Years

** Review Cake Guide for items not referenced in Matrix (Ex. Income Requirements)



Funnel Cake CES - DSCR

FICO/CLTV Eligibility Matrix			
Loan Amount	FICO	Rate/Term	Cash-Out
≤ \$500,000	720	80%	80%
	700	75%	75%
	680	65%	65%
Program Requirements			
Minimum Loan Amount	\$75,000		
Maximum Loan Amount	\$500,000		
Minimum DSCR Ratio	1.00		
Mortgage History / Rental Rating	0x30x12		
FC/BK/DIL/SS Seasoning	48 Months		
Overlays			
Interest-Only	Ineligible		
Short-Term Rental	Ineligible		
2-4 Units	5% CLTV Reduction		
Declining Markets	5% CLTV Reduction		
Geographic Restrictions	Tennessee: 15-Year Fixed Only Ineligible: Baltimore City, MD Philadelphia, PA Texas (2nd Home & Investment) Hawaii (Lava Zones 1 &2)		
General Information			
Products	30 & 15 Year Fixed		
Loan Purpose	Rate/Term & Cash-Out Only Piggyback Purchases are Ineligible		
Eligible Property Types	SFR PUD 2-4 Unit Townhome		
Ineligible Property Types	Condo Condotel Modular Rural Agricultural Commercial Row Home Leasehold Age-Restricted Communities Log Homes Land Trust Land Contracts		
Eligible Citizenship	US Citizens Permanent Residents Non-Permanent Residents (w/ U.S. Credit)		
Ineligible Citizenship	Foreign Nationals ITIN Borrowers without a valid SSN		
Ownership Seasoning	6 Months Required		
Prepayment Penalty	Declining Prepay Only 5 Years = 5%/4%/3%/2%/1%, 4 Years = 5%/4%/3%/2%, 3 Years = 5%/4%/3%, 2 Years = 3%/3%, 1 Year = 3%		
Recently Listed Properties	Properties listed for sale in the last 6 months from application date are ineligible		
Reserves	No Reserves Required		
AVM / Appraisal Requirements	Acceptable Vendors: ClearCapital or HouseCanary with a 90% Confidence Rating <i>See Cake CES Guidelines Section 3.1 for Appraisal Requirements</i>		
Title Policy	Loan Amounts ≤ \$400,000 = Owner and Encumbrance Property Report Loan Amounts > \$400,000 = Full Title Policy		
Compliance	Compliance with all applicable federal and state regulations		

**** Review Cake Guide for items not referenced in Matrix (Ex. Income Requirements)**